



# **Ensuring impact**

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# come into forcible contact with another object

marked effect or influence

## A change of focus



## **Purely scientific focus:**

- Thought leadership with an emphasis on being
- Says: "We are leading experts in our field"
- Benefits are mostly internal

## **Application focus:**

- Focus on the external impact, an emphasis on doing
- Says: "Our expertise enables you to be good at what you do"
- Benefits realised are both internal and external

## When the best is not enough:

You can develop the best standard in the world.....
 ......but if it just sits in the lab.....gathering dust....
 .....then you may as well not bother

## Projects are about change...



The first question is what needs to change...

## For our customers (the users of metrology):

- Where are they now?
- Where do they need to be? Where do we want them be?
- How are we going to get them there?

#### For us:

- Where are we now?
- Where do we want to be?
- How are we going to get there?

## Maximising impact



## So...

Widen out: realise it's not just about your interests

Engage: include external stakeholders in planning &

delivery

Consult: understand each stakeholder's needs

Adapt: think about their context as well as yours

Respond: deliver a compelling, relevant proposition

• Empower: make it easy for them to make the change

## Early impacts

# EURAMET

#### **Project outputs**



#### **EARLY IMPACTS**



**Impact** 

#### **TECHNICAL**

New / improved measurement capabilities New / improved knowledge, methods, protocols, techniques Intellectual property

#### DISSEMINATION

Scientific papers / reports
Conferences / events
Contributions to standards
Trained personnel
Newsletters, websites,
media engagement
Engagement with
stakeholders

# Uptake of project outputs by private & public sector:

Calibrations & consultancy based on new capabilities

Industrial R&D, commercialisation of new tools / techniques

New accreditations in traceability chain

IP exploitation

# Tangible influence standards & regulation

Draft standards & technical specifications

New WGs/ studies

Widened engagement

New and deepened networks and collaborations amongst NMI/DIs

Citations / collaborations with research community

# Boost industrial uptake

sales of innovative new products

# Improve standardisation

increased / deepened engagement with EU/International standards development organisations

An integrated European Metrology landscape



## Maximising impact



## During the project, keep the focus on early impact

- Keep the project's over-arching objectives in focus throughout the project
- Increase focus on impact as project progresses
- Ensure those around you have a clear understanding of what impact is and why it is important
  - It is not outputs
  - It is not dissemination

## Maximising impact



- Proactive engagement
  - If you have a stakeholder or advisory group use them
  - Prioritise efforts regarding standards committees
  - Respond to public consultations
  - Follow up interest from dissemination activities
- Recognise and report impacts
  - Ask questions of your project collaborators
  - Ask questions of your contacts/ collaborators/ stakeholders
  - Capture and report impact

## Impact objectives



SRT objectives usually include one related to impact which sets the expectation for the referees when scoring the impact criteria.

## For example:

"To facilitate the take up of the technology and measurement infrastructure developed in the project by the measurement supply chain (accredited laboratories, instrument manufacturers), standards developing organisations (e.g. IEC TC 58, IEC TC 77 and standards bodies associated with Radio Equipment Directive (RED) 2014/53/EU such as ETSI) and end users (the communications and automotive industries)."

## Impact objectives



## The last objective in all RPT SRTs

"For each participant, to develop an individual strategy for the long-term operation of the capacity developed, including regulatory support, research collaborations, quality schemes and accreditation. They should also develop a strategy for offering calibration services from the established facilities to their own country and neighbouring countries. The individual strategies should be discussed within the consortium and with other EURAMET NMIs/DIs, to ensure that a coordinated and optimised approach to the development of traceability in this field is developed for Europe as a whole."

# Questions? Coffee/Tea Break?





